BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 708.096.605.054 | 659.654.924.182 |
| I | Cash \& Cash equivalents | 110 |  | 4.577.953.818 | 6.125.237.523 |
| 1 | Cash | 111 | V. 01 | 4.577.953.818 | 6.125.237.523 |
| 2 | Cash equivalents | 112 |  | - |  |
| II | Short-term financial investments | 120 | V. 02 | 92.710.219.314 | 93.265.648.574 |
| 1 | Short-term investments | 121 |  | 92.710.219.314 | 93.265 .648 .574 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 545.093.459.101 | 519.224.723.610 |
| 1 | Trade accounts receivables | 131 |  | 467.466.562.314 | 444.120 .716 .950 |
| 2 | Prepayment to suppliers | 132 |  | 6.369.014.655 | 8.762.913.787 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 72.943.105.167 | 68.026.315.908 |
| 6 |  | 139 |  | (1.685.223.035) | (1.685.223.035) |
| IV | Inventories | 140 |  | 64.064.280.198 | 38.156.062.144 |
| 1 | Inventories | 141 | V. 04 | 64.992 .402 .710 | 39.141.863.226 |
| 2 | Provision for devaluation of inventories | 149 |  | (928.122.512) | (985.801.082) |
| V | Other short-term assets | 150 |  | 1.650.692.623 | 2.883.252.331 |
| 1 | Short-term prepaid expenses | 151 |  | 819.146.909 | 362.134.160 |
| 2 | VAT deductible | 152 |  | 226.573.259 | 1.955.828.927 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 54.421.429 | 190.068.674 |
| 4 | Other short-term assets | 158 |  | 550.551.026 | 375.220 .570 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 458.632 .062 .903 | 458.134.852.589 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 384.-782.-711.793 | 384.416.--------7 |
| 1 | Tangible fixed assets | 221 | V. 08 | 93.529.266.674 | 94.778.904.969 |
|  | - Historical cost | 222 |  | 199.474.592.663 | 194.117.937.127 |
|  | ---Accumulated depreciation | 223 |  | (105.945.325.989) | (99.339.032.158) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- | --------------188) |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 5.379.111.589 | 5.378 .479 .289 |
|  | - Historical cost | 228 |  | 7.413.228.378 | 7.329.976.178 |
|  | - Accumulated depreciation | 229 |  | (2.034.116.789) | (1.951.496.889) |


| 4 | Construction in progress | 230 | V. 11 | 285.574.233.530 | 284.259.177.226 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 71.296.296.825 | 71.296.296.825 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 26.971.296.825 | 26.971.296.825 |
| 3 | Other long-term investments | 258 | V. 13 | 44.325.000.000 | 44.325.000.000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 2.853.154.285 | 2.421.994.280 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 1.919.140.100 | 2.421.994.280 |
| 2 | Deferred income tax assets | 262 | V. 21 | 934.014 .185 | ------------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 1.166.728.667.957 | 1.117.789.776.771 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 479.549.042.110 | 459.095.292.237 |
| I | Short-term liabilities | 310 |  | 256.646.208.860 | 236.154.197.672 |
| ------1 | Short-term borrowing | 311 | V. 15 | 143.296.152.919 | 157.254.283.109 |
| 2 | Trade accounts payable | 312 |  | 54.299 .845 .540 | 26.911 .373 .520 |
| 3 | Advances from customers | 313 |  | 1.324 .267 .450 | 518.730.208 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 4.922 .180 .393 | 4.879 .475 .449 |
| 5 | Payable to employees | 315 |  | 1.531 .865 .448 | 2.145 .496 .996 |
| 6 | Payable expenses | 316 | V. 17 | 2.962.936.890 | 572.618 .274 |
| 7 | Intercompany payable | 317 |  | ----------- | ----------- |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 |  | 319 | V. 18 | 48.308.960.220 | 43.872.220.116 |
| 10 | Provision for short-term liabilities | 320 |  |  | - |
| 11 | Bonus and welfare fund | 323 |  | - |  |
| II | Long-term liabilities | 330 |  | 222.902.833.250 | 222.941.094.565 |
| ---1 | Long-term accounts payable-Trade | 331 |  | - |  |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 222.902.833.250 | 222.902.833.250 |
| 4 | Long-term borrowing | 334 | V. 20 | -------------- |  |
| 5 | Deferred income tax payable | 335 | V. 21 | - | 38.261.315 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 687.179.625.847 | 658.694.484.534 |
| I------ | Capital sources and funds | 410 | V. 22 | 687.179.625.847 | 658.694.484.534 |
| 1 | Paid-in capital | 411 |  | 140.000.000.000 | 140.000.000.000 |
| 2 | Capital surplus | 412 |  | 210.885 .368 .500 | 210.885.368.500 |
| 3 | Other capital of owner | 413 |  | -----------------300 | -- |
| 4 | Treasury stock | 414 |  | (10.036.370.000) | (10.036.370.000) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - |  |
| 8 | Financial reserve fund | 418 |  | - | - |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 346.330.627.347 | 317.845.486.034 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 1.166.728.667.957 | 1.117.789.776.771 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 275.187.772.837 | 230.403.569.225 |
| 2. Deductions | 02 |  | 35.801.873.381 | 30.157.080.923 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 239.385.899.456 | 200.246.488.302 |
| 4. Cost of sales | 11 | VI. 27 | 177.960.248.849 | 154.390.166.332 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 61.425.650.607 | 45.856.321.970 |
| 6. Financial income | 21 | VI. 26 | 4.639.798.224 | 8.667.159.716 |
| 7. Financial expenses | 22 | VI. 28 | 7.593.013.383 | 8.799.932.658 |
| - In which: Interest expense | 23 |  | 6.919.526.153 | 8.204.626.337 |
| 8. Selling expenses | 24 |  | 21.070.759.078 | 20.494.235.479 |
| 9. General \& administrative expenses | 25 |  | 5.224.505.306 | 4.839.944.322 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 32.177.171.064 | 20.389.369.227 |
| 11. Other income | 31 |  | 7.884.850 | 67.049.821 |
| 12. Other expenses | 32 |  | - | 100 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 7.884.850 | 67.049.721 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 32.185.055.914 | 20.456.418.948 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 4.635.674.617 | 1.681.633.315 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (972.275.500) | 108.815.316 |
| 18. Profit after tax (60=50-51-52) | 60 |  | 28.521.656.797 | 18.665.970.317 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 28.521.656.797 | 18.665.970.317 |
| 19. EPS (VND/share) | 70 |  | 2.071 | 1.356 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 32.185.055.914 | 20.456.418.948 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 6.688.913.731 | 7.010.900.688 |
|  | Provisions | 03 |  | (57.678.570) | 25.854 .113 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 272.170 .586 | 3.688.882 |
|  | Loss/gain from investment | 05 |  | (4.632.388.915) | (8.646.657.041) |
|  | Loan interest expenses | 06 |  | 6.919 .526 .153 | 8.204.626.337 |
| 3 | Operating profit before the changes of current capital | 08 |  | 41.375.598.899 | 27.054.831.927 |
|  | Changes in accounts receivable | 09 |  | (26.007.431.160) | (49.004.031.624) |
|  | Changes in inventories | 10 |  | (25.850.539.484) | 2.000 .369 .850 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 30.398.584.728 | (9.443.652.937) |
|  | Changes in prepaid expenses | 12 |  | 45.841.431 | 295.709.297 |
|  | Loan interest paid | 13 |  | (6.431.871.135) | (8.647.337.919) |
|  | Corporate income tax paid | 14 |  | (1.419.327.669) | (3.269.974.526) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | - | - |
|  | Net cash provided by (used in) operating activities | 20 |  | 12.110.855.610 | (41.014.085.932) |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (574.964.040) | (1.190.395.455) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | (100.145.740) | (12.106.357.600) |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 655.575.000 | $\begin{array}{r}43.337 .104 .000 \\ \hline .0 .6 .4 . \\ \hline\end{array}$ |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | (501.620.565) |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 318.918 .356 | 862.542.278............. |
|  | Net cash used in investing activities | 30 |  | 299.383.576 | 30.401.272.658 |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 177.272.945.143 | 170.992.345.560 |
| 4 | Cash paid to principal debt | 34 |  | (191.231.075.333) | (169.862.591.474) |
| 5 | Cash paid to financial lease debt | 35 |  | - | (19. - |
| 6 | Dividend, profit paid for owners | 36 |  | - | - |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | (13.958..................) | 1.129.754.08.............. |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (1.547.891.004) | (9.483.059.188) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 6.125.237.523 | 10.955.373.953 |
|  | Influence of foreign exchange change | 61 |  | 607.299 | (3.688.882) |

